19 STEPS TO

YOUR NEW LIFE

LANJARÓN, ÓRGIVA, LECRÍN VALLEY AND THE ALPUJARRAS

WWW.HOLAPROPERTY.COM

1. INITIAL INTEREST
via website, social media, property portal, referral.

2. FAST EMAIL RESPONSE
to share more information on listing and alternatives.

3. VIDEO/PHONE CALL
to delve deeper into needs, explain the buying process, and the pros and cons of the area.

4. RUN SEARCHES
sharing more properties and shortlisting.

5. PLAN VIEWING TOUR
dates, advising on location to stay, hotels that are well-priced. Confirming customer readiness and arranging NIE (Identification Number for Foreigners) appointment.

6. GO VIEWING
cherry-picked properties aligned to your needs and get a good feel for the local areas.

7. MEET TUS ALPUJARRAS
for a free consultation to discuss the buying process, including consumer protection, power of attorney, NIE, Golden Visa, anti-money laundering, fees.

8. RATIONALISE BEST OPTION
if relevant, with investment simulations, benchmark rental returns, match to needs, and "real" cost.

9. MAKE A RESERVATION
to take property off the market and avoid pricing changes. This is known as a 'contracto de arras'.

10. POWER OF ATTORNEY
Arrange POA with our trusted consultant to sign on your behalf. No access to your bank! Each action with your written approval.

11. DOCUMENT EXCHANGE
Consultant requests all documents from vendors or developers.

12. INTRODUCE FX PARTNER
to get a quote on the best rates and secure transfer to Euros

13. INTRODUCE PROPERTY MANAGEMENT PARTNER
if the property is to be managed/rented

14. PRIVATE PURCHASE CONTRACT
where initial 10-20% of the price is paid. Known as the 'compra venta'.

15. REGULAR UPDATES
from team about legal progress.

16. CLOSING
when all paperwork has been checked. Only then do you sign and complete at the notary's office (or your representative with POA).

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17. POST SALES
We can assist with all manner of tasks prior to you moving in, i.e. cleaning, rubbish removal, gardening.

18. VERY IMPORTANT BITS
Don't forget about insurance, switching of utility bills, even Spanish mobile phones. Just ask and we can put you in touch with the right person to help with all of these.

19. SETTING UP YOUR NEW LIFE
We know great schools, gestors (accountants), social clubs, events, and together we help you create your new life in the sun!

Hola PROPERTIES