# 19 STEPS TO YOUR NEW LIFE

#### 2. FAST EMAIL RESPONSE

to share more information on listing and alternatives.

#### **4. RUN SEARCHES**

sharing more properties and shortlisting.

#### 6. GO VIEWING

cherry-picked properties aligned to your needs and get a good feel for the local areas.

#### 8. RATIONALISE BEST OPTION

if relevant, with investment simulations, benchmark rental returns, match to needs, and "real" cost.

#### **10. POWER OF ATTORNEY**

Arrange POA with our trusted consultant to sign on your behalf. No access to your bank! Each action with your written approval.

# 12. INTRODUCE FX PARTNER

GRANADA PROVINCE AND THE COSTA TROPICAL.

#### WWW.HOLAPROPERTIES.COM

#### **1. INITIAL INTEREST**

via website, social media, property portal, referral.

## 3. VIDEO/PHONE CALL

to delve deeper into needs, explain the buying process, and the pros and cons of the area.

#### **5. PLAN VIEWING TOUR**

dates, advising on location to stay, hotels that are well-priced. Confirming customer readiness and arranging NIE (Identification Number for Foreigners) appointment.

#### 7. MEET TUS ALPUJARRAS

for a free consultation to discuss the buying process, including consumer protection, power of attorney, NIE, Golden Visa, anti-money laundering, fees.

#### 9. MAKE A RESERVATION

to take property off the market and avoid pricing changes. This is known as a 'contracto de arras'.

#### **11. DOCUMENT EXCHANGE**

Consultant requests all documents from vendors or developers.

to get a quote on the best rates and secure transfer to Euros

#### 14. PRIVATE PURCHASE CONTRACT

where initial 10-20% of the price is paid. Known as the 'compra venta'.

#### 16. CLOSING

when all paperwork has been checked. Only whethell perversion and the process of the construction of the c

#### **18. VERY IMPORTANT BITS**

Don't forget about insurance, switching of utility bills, even Spanish mobile phones. Just ask and we can put you in touch with the right person to help with all of these.



#### 13. INTRODUCE PROPERTY MANAGEMENT PARTNER if the property is to be managed/rented

### **15. REGULAR UPDATES**

from team about legal progress.

#### **17. POST SALES**

We can assist with all manner of tasks prior to you moving in, i.e. cleaning, rubbish removal, gardening.

#### 19. SETTING UP YOUR NEW LIFE

We know great schools, gestors (accountants), social clubs, events, and together we help you create your new life in the sun!